### RECEIVED



40 Wall Street – 9<sup>th</sup> Floor New York, New York, 10005 JUL 1 3 2010

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD

Sharon Robinson Regulatory Filings Technician P&C State Filing Unit CNA Global Specialty Lines Telephone: 212-440-7302 Facsimile: 212-440-2877 Sharon,robinson2@cna.com

July 9, 2010

Director of Insurance Illinois Department of Financial and Professional Regulation Division of Insurance Property and Casualty Compliance Unit 320 W Washington Street Springfield IL 62767 FILED

SEP 0 1 2010

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS

RE:

American Casualty Company of Reading, PA NAIC No.: 20427 FEIN: 23-0342560

Healthcare Providers Services Organization Risk Purchasing Group

RATE / Rates Filing

Filing No.: 10-00089-R

Honorable Commissioner:

On behalf of American Casualty Company of Reading, PA we hereby submit for your review and approval the captioned rates and rules for use with our Healthcare Providers Services Organization Program currently on file with your department.

Attached for your review are:

- the actuarial memorandum which outlines the changes proposed by this filing;
- revised State exception pages,

We wish this filing to be applicable to all policies effective on or after August 15, 2010 for new business and renewals; or the earliest date permitted by your state.

Sincerely,

Sharon Robinson

**Sharon Robinson** 

HO MEM RATE Sheh

#### KATE/RULE FILING SCHEDULL

(This form must be provided ONLY when making a filing that includes rate-related items such as Rate; Rule; Rate & Rule; Reference; Loss Cost; Loss Cost & Rule or Rate, etc.)

(Do not refer to the body of the filing for the component/exhibit listing, unless allowed by state.) 10-00089R This filing transmittal is part of Company Tracking # 1. This filing corresponds to form filing number 2. (Company tracking number of form filing, if applicable) Rate Increase Rate Decrease Rate Neutral (0%) Prior Approval Filing Method (Prior Approval, File & Use, Flex Band, etc.) 3. Rate Change by Company (As Proposed) 4a. Overall % Overall Written # of Written Maximum Minimum Company premium % Change policyholders premium % Change Name Indicated % Rate (where Change **Impact** change for affected for this (where for this required) required) (when this program applicable) program program 12% 0.0% 4.4% 257,198 6,952 5,637,104 **ACCO** Rate Change by Company (As Accepted) For State Use Only 4b. Overall Written # of Written Maximum Minimum Company Overall % % Change % Rate policyholders premium % Change Name Indicated premium (where Change affected for this (where Impact change for required) (when this for this program required) applicable program program Overall Rate Information (Complete for Multiple Company Filings only) **COMPANY USE** STATE USE Overall percentage rate indication (when applicable) 5a. Overall percentage rate impact for this filing 5b. Effect of Rate Filing – Written premium change for 5c. this program Effect of Rate Filing – Number of policyholders 5d. affected 5.3% Overall percentage of last rate revision 6. 7/12/2010 7. **Effective Date of last rate revision** Filing Method of Last filing **Prior Approval** 8. (Prior Approval, File & Use, Flex Band, etc.) Rule # or Page # Submitted Replacement **Previous state** or Withdrawn? filing number, for Review 9. if required by state State Exception Pages New Replacement 01 Withdrawn New Replacement 02 Withdrawn New Replacement 03 Withdrawn

Form (RF-3)

## ILLINOIS DEPARTMENT OF INSURANCE SUMMARY SHEET

Change in Company's premium or rate level produced by rate revision effective 9/1/10 New - 11/1/10 Renewal

	(1)	(2) Annual Premium	(3) Percent
	<u>Coverage</u>	Volume (Illinois)*	Change (+ or -)**
1. 2. 3. 4. 5. 6.	Automobile Liability Private Passenger Commercial Automobile Physical Damage Private Passenger Commercial Liability Other Than Auto Burglary and Theft Glass Fidelity		
11.	Surety Boiler and Machinery Fire Extended Coverage Inland Marine Homeowners		
14.	Commercial Multi-Peril Crop Hail Other Medical Malpractice	\$5,809,343	4.4%
Brie	ef description of filing. (If filing follows r	territories) or certain classes? If so, specify: rates of an advisory organization, specify organization as well as firms (which are groups of healt	
Rate	need is based on independent countrywide data	a. Please see Actuarial Memorandum & Supporting Actu	arial Exhibits for details.
	justed to reflect all prior rate changes. hange in Company's premium level wl	nich will result from application of new rates.	
		American Casualty Company o	f Reading, PA
		Nai	me of Company
	RECE	Jennifer Kowall, FCAS  Manager, Healthpro Pricing	Actuarial Official – Title

JUL 1 3 2010

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS

### ILLINOIS CERTIFICATION FOR MEDICAL MALPRACTICE RATES

by an officer of the company and a qualified actuary that the company's rates are based on sound actuarial principles and are not inconsistent with the company's experience.
I, <u>Larry Haefner</u> , a duly authorized officer of <u>American Casualty Company of Reading, PA</u> , am authorized to certify on behalf of the company making this filing that the company's rates are based on sound actuarial principles and are not inconsistent with the company's experience and that am knowledgeable of the laws, regulations and bulletins applicable to the policy rates that are subject to this filing.
I, <u>Jennifer Kowall</u> , a duly authorized actuary of <u>CNA Insurance Companies</u> , am authorized to certify on behalf of <u>American Casualty Company of Reading</u> , <u>PA</u> making this filing that the company's rates are based on sound actuarial principles and are not inconsistent with the company's experience and that I am knowledgeable of the laws, regulations and bulletins applicable to the policy rates that are subject to this filing.
Larry Haefner, FCAS Date Chief Actuary
Signature and Title of Authorized Insurance Company Officer  Jernifer Kowall, FCAS  Actuarial Manager, Healthpro pricing  Signature and Title of Authorized Actuary
Insurance Company FEIN 2 3 - 0 3 4 2 5 6 0 Filing Number 10-00089R
Insurer's Address CNA Insurance Companies, 333 S. Wabash Ave
City Chicago State IL Zip Code 60604
Contact Person's: - Name and E-mail <u>Jennifer Kowall</u> <u>Jennifer.Kowall@cna.com</u>

- Direct Telephone and Fax Number 312/822-2188

## ILLINOIS CERTIFICATION FOR MEDICAL MALPRACTICE RATES

(215 ILCS 5/155.18)(3) states that medical liability rates shall be or by an officer of the company and a qualified actuary that the company on sound actuarial principles and are not inconsistent with the	ny's rates are based
on sound actuarial principles and are not inconsistent with the company, Marie-Eve Vesel	any's experience. Ithorized officer of
A '	ized to certify on are based on sound rience and that I am
	of inconsistent with
Marie-Eve Vesel, FCAS	6/09/10
Assistant Vice President, Healthpro Pricing Signature and Title of Authorized Insurance Company Officer	Date
Jennifer Kowall, FCAS  Actuarial Manager, Healthpro Pricing  Signature and Title of Authorized Actuary	<u>6/09/10</u> Date
Insurance Company FEIN 2 3 - 0 3 4 2 5 6 0 Filing Number	10-00089R
Insurer's Address CNA Insurance Companies, 333 S. Wabash Ave	
City Chicago State IL Z	ip Code <u>60604</u>
Contact Person's: - Name and E-mail <u>Jennifer Kowall</u> <u>Jennifer.Kowall@cna.com</u>	
- Direct Telephone and Fax Number 312/822-2188	

From:

Robinson, Sharon [Sharon.Robinson2@cna.com]

Sent:

Wednesday, November 03, 2010 6:26 PM

To:

Neuman, Gavle

Subject:

RE: American Casualty Company of Reading, PA - Rate/Rule Filing #10-00089-R

Ms. Neuman

We would like to request the September 1, 2010 effective date. Thank you.

Thanks, Sharon

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

Sent: Wednesday, November 03, 2010 4:33 PM

To: Robinson, Sharon

Subject: RE: American Casualty Company of Reading, PA - Rate/Rule Filing #10-00089-R

Ms. Robinson,

You may request any date after July 13, 2010. I realize I incorrectly indicated the effective date you had requested which actually was September 1, 2010. Please advise.

### Gayle Neuman

Illinois Department of Insurance (217)524-6497

From: Robinson, Sharon [mailto:Sharon.Robinson2@cna.com]

Sent: Wednesday, November 03, 2010 3:05 PM

To: Neuman, Gayle

Subject: RE: American Casualty Company of Reading, PA - Rate/Rule Filing #10-00089-R

Hello Ms. Neuman

In response to you inquiry we have not put this filing into effective and would like to request to the earliest effective allowable by your state. Thank you and again I apologize for the miscommunication.

Thanks, Sharon

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

Sent: Wednesday, November 03, 2010 2:50 PM

To: Robinson, Sharon

Subject: American Casualty Company of Reading, PA - Rate/Rule Filing #10-00089-R

Ms. Robinson,

The Department of Insurance has now completed its review of the filing referenced above. Originally, American Casualty requested the filing be effective July 13, 2010. Was the filing put in effect on July 13, 2010 or do you wish to have a different effective date?

Your prompt response is appreciated.

### Gayle Neuman

Illinois Department of Insurance Property & Casualty Compliance (217) 524-6497

Please refer to the Property & Casualty Review Checklists before submitting any filing. The checklists can be accessed through the Department's website at <a href="https://www.insurance.illinois.gov">www.insurance.illinois.gov</a>.

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NOTICE: This e-mail message, including any attachments and appended messages, is for the sole use of the intended recipients and may contain confidential and legally privileged information.

From:

Robinson, Sharon [Sharon. Robinson 2@cna.com]

Sent:

Wednesday, November 03, 2010 2:53 PM

To:

Neuman, Gavle

Subject:

RE: American Casualty Company of Reading, PA - Rate/Rule Filing #10-00089-R

I am so sorry I thought this was Florida department of insurance. Please disregard my emails.

Thanks, Sharon

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

Sent: Wednesday, November 03, 2010 2:50 PM

**To:** Robinson, Sharon

Subject: American Casualty Company of Reading, PA - Rate/Rule Filing #10-00089-R

Ms. Robinson,

The Department of Insurance has now completed its review of the filing referenced above. Originally, American Casualty requested the filing be effective July 13, 2010. Was the filing put in effect on July 13, 2010 or do you wish to have a different effective date?

Your prompt response is appreciated.

### Gayle Neuman

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NOTICE: This e-mail message, including any attachments and appended messages, is for the sole use of the intended recipients and may contain confidential and legally privileged information.

From:

Neuman, Gayle

Sent:

Wednesday, November 03, 2010 2:36 PM

To:

'Robinson, Sharon'

Subject:

RE: American Casualty Company of Reading, PA - Rate/Rule Filing #10-00089-R

Ms. Robinson,

I am unsure who Mr. Boor is. Your response does not exactly make sense – it seems maybe two thoughts were run together. Please clarify.

### Gayle Neuman

Illinois Department of Insurance (217)524-6497

From: Robinson, Sharon [mailto:Sharon.Robinson2@cna.com]

Sent: Wednesday, November 03, 2010 2:31 PM

To: Neuman, Gayle

Subject: RE: American Casualty Company of Reading, PA - Rate/Rule Filing #10-00089-R

I just submitted it through the portal has a response to Mr. Boor's objection to the filing.

Thanks, Sharon

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

Sent: Wednesday, November 03, 2010 3:28 PM

To: Robinson, Sharon

Subject: RE: American Casualty Company of Reading, PA - Rate/Rule Filing #10-00089-R

Ms. Robinson,

Are you asking to withdraw the filing now, or indicating that you just recently requested the filing be withdrawn through other staff at this Department?

### Gayle Neuman

Illinois Department of Insurance

(217)524-6497

From: Robinson, Sharon [mailto:Sharon.Robinson2@cna.com]

Sent: Wednesday, November 03, 2010 2:23 PM

To: Neuman, Gayle

Subject: RE: American Casualty Company of Reading, PA - Rate/Rule Filing #10-00089-R

Hello Ms. Neuman

We just asked for this filing to be withdrawn from consideration so it can be resubmitted as 2 separate filings. The filing has not been put in effect.

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

Sent: Wednesday, November 03, 2010 2:50 PM

To: Robinson, Sharon

Subject: American Casualty Company of Reading, PA - Rate/Rule Filing #10-00089-R

Ms. Robinson,

The Department of Insurance has now completed its review of the filing referenced above. Originally, American Casualty requested the filing be effective July 13, 2010. Was the filing put in effect on July 13, 2010 or do you wish to have a different effective date?

Your prompt response is appreciated.

### Gayle Neuman

Illinois Department of Insurance Property & Casualty Compliance (217) 524-6497

Please refer to the Property & Casualty Review Checklists before submitting any filing. The checklists can be accessed through the Department's website at www.insurance.illinois.gov.

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#### Mamoottile, Neetha

From:

Robinson, Sharon [Sharon.Robinson2@cna.com]

Sent:

Friday, September 03, 2010 10:36 AM

To:

Mamoottile, Neetha

Subject:

ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Attachments:

Illinois MedMal Certification 2010 9-2-10.PDF

Categories:

American Casualty Company of Reading PA

#### Dear Ms. Mamoottile:

Thank you for your email dated August 31, 2010. Please note our following response to the issue you raised.

In response to your issue with our signed certification we attach a new certification.

Thank you

**From:** Mamoottile, Neetha [mailto:Neetha.Mamoottile@Illinois.gov]

Sent: Tuesday, August 31, 2010 11:03 AM

To: Robinson, Sharon

Subject: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Ms. Robinson,

According to Section 155.18(c)(3) of Illinois Insurance Code (215 ILCS 5/155.18(c)(3)), medical malpractice rate filings "shall be certified in such filing by an **officer of the company and a qualified actuary** that the company's rates are based on sound actuarial principles and are not inconsistent with the company's experience."

Ms. Marie-Eve Vesel, signed the certification accompanying the subject filing as Assistant Vice President of American Casualty Company of Reading, PA. However, we have yet to find evidence that Ms. Vesel is an authorized officer for American Casualty Company of Reading, PA. Please submit a certification form with the appropriate company officer signature.

The filing is considered incomplete without proper certifications. Please respond by September 7<sup>th</sup>, 2010.

Thank You, Neetha Mamoottile

Neetha M. Mamoottile Actuarial Assistant Illinois Department of Insurance Neetha.Mamoottile@illinois.gov 217-557-1397

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#### Mamoottile, Neetha

From: Sent:

Kowall, Jennifer [Jennifer. Kowall@cna.com] Thursday, September 02, 2010 4:27 PM

To:

Mamoottile, Neetha

Subject:

RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Categories:

American Casualty Company of Reading PA

Oh, ok. Thanks.

From: Mamoottile, Neetha [mailto:Neetha.Mamoottile@Illinois.gov]

Sent: Thursday, September 02, 2010 4:25 PM

To: Kowall, Jennifer

Subject: RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Ms. Kowall,

You are a qualified actuary. The intent of the law is to have two separate people certify a rate filing, so we still require your signature for the qualified actuary section and Mr. Haefner's signature for the officer section.

Thank You,

Neetha Mamoottile

From: Kowall, Jennifer [mailto:Jennifer.Kowall@cna.com]

Sent: Thursday, September 02, 2010 4:07 PM

To: Mamoottile, Neetha

Subject: RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Ms. Mamoottile,

One last question... am I still an authorized actuary? If not, I have Larry sign both lines.

Thanks.

From: Mamoottile, Neetha [mailto:Neetha.Mamoottile@Illinois.gov]

Sent: Thursday, September 02, 2010 3:45 PM

To: Kowall, Jennifer

Subject: RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Ms. Kowall,

Mr. Larry Haefner does have a biographical affidavit on file with the Illinois Department of Insurance.

Thank You,

Neetha Mamoottile

**From:** Kowall, Jennifer [mailto:Jennifer.Kowall@cna.com]

Sent: Thursday, September 02, 2010 3:33 PM

To: Mamoottile, Neetha

Subject: RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Mr. Motamed is our new CEO. Can't imagine I'll be walking into his office to get his signature.

#### Mamoottile, Neetha

From:

Kowall, Jennifer [Jennifer.Kowall@cna.com]

Sent:

Thursday, September 02, 2010 4:25 PM

To:

Mamoottile, Neetha

Subject:

RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Categories:

American Casualty Company of Reading PA

Nevermind. I will just have Larry sign it twice. If need be, can I send later next week? I'm not sure my chief actuary will be around due to the holiday.

Thanks.

From: Kowall, Jennifer

Sent: Thursday, September 02, 2010 4:07 PM

To: 'Mamoottile, Neetha'

Subject: RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Ms. Mamoottile,

One last question... am I still an authorized actuary? If not, I have Larry sign both lines.

Thanks.

From: Mamoottile, Neetha [mailto:Neetha.Mamoottile@Illinois.gov]

Sent: Thursday, September 02, 2010 3:45 PM

To: Kowall, Jennifer

Subject: RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Ms. Kowall,

Mr. Larry Haefner does have a biographical affidavit on file with the Illinois Department of Insurance.

Thank You,

Neetha Mamoottile

From: Kowall.Jennifer [mailto:Jennifer.Kowall@cna.com]

Sent: Thursday, September 02, 2010 3:33 PM

To: Mamoottile, Neetha

Subject: RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Mr. Motamed is our new CEO. Can't imagine I'll be walking into his office to get his signature.

Is a Debi Ardern, Bob Arnot, or Dan Flick authorized? If not, how about Larry Haefner?

Thanks.

From: Mamoottile, Neetha [mailto:Neetha.Mamoottile@Illinois.gov]

Sent: Thursday, September 02, 2010 3:30 PM

To: Kowall, Jennifer

Subject: RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Thanks.

From: Mamoottile, Neetha [mailto:Neetha.Mamoottile@Illinois.gov]

Sent: Thursday, September 02, 2010 3:30 PM

To: Kowall, Jennifer

Subject: RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Ms. Kowall,

To compile a list of properly authorized officers for CNA would be time consuming considering the sheer volume of companies and officers. For American Casualty Co, our department does have biographical affidavits on 2 officers listed on your jurat page of the annual statement: Mr. Thomas Motamed and Mr. Jonathan Kantor.

In order to certify officers, please visit the website listed below. Go to the section labeled UCAA Forms, and you will find a word document for NAIC Biographical Affidavit. Please fill out that form and send the forms to the address listed below to my attention. If you still need an extension, please let me know.

Illinois Department of Insurance 320 W. Washington St, Springfield, IL 62767

http://www.naic.org/industry\_ucaa.htm

Thank You, Neetha Mamoottile

From: Kowall, Jennifer [mailto:Jennifer.Kowall@cna.com]

Sent: Thursday, September 02, 2010 3:12 PM

To: Mamoottile, Neetha

Subject: RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-00089-R

Ms. Mamoottile,

My filer is only in the office next Tuesday for the next week or so, can you please respond before then or extend our due date of Sept 7? Thanks.

From: Kowall, Jennifer

Sent: Wednesday, September 01, 2010 10:32 AM

To: 'Mamoottile, Neetha'

Subject: RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-

00089-R

Ms. Mamoottile,

I find this very surprising and interesting since we've never run across this issue before. Can you please send me a list of all properly authorized officers for CNA?

Can you also send me information on how to certify officers?

Thanks.

From: Mamoottile, Neetha [mailto:Neetha.Mamoottile@Illinois.gov]

Sent: Wednesday, September 01, 2010 10:06 AM

To: Kowall, Jennifer

Subject: RE: ILDOI - American Casualty Company of Reading, PA - Rate Filing

#10-00089-R

Ms. Kowall,

Pursuant to Section 155.04(2) of the Illinois Insurance Code (215 ILCS 155.04(2)), all companies licensed to transact insurance business in Illinois must notify the Director within 30 days of the appointment or election of any new officers or directors. Section 915.40 of the Illinois Administrative Code (50 Ill. Adm. Code 915.40) further stipulates biographical affidavits of newly elected or appointed officers must be filed within 30 days after the person's election or appointment. Upon search of our records, we find no such biographical affidavit has been filed with the Department of Insurance for Ms. Marie-Eve Vesel. The subject filing is considered incomplete until a certification form with the appropriate company officer signature is submitted or until proper biographical affidavit documentation is filed.

Thank You, Neetha Mamoottile

**From:** Kowall, Jennifer [mailto:Jennifer.Kowall@cna.com]

Sent: Tuesday, August 31, 2010 1:31 PM

To: Mamoottile, Neetha

Subject: FW: ILDOI - American Casualty Company of Reading, PA - Rate Filing

#10-00089-R

Ms. Mamoottile,

I am the actuary who put together the filing and Ms. Vesel is my manager. I am wondering what sort of officer you are looking for if an Assistant VP does not qualify. Please advise.

I will send an official response once we sort out the issue. Thanks.

#### Jennifer Kowall

From: Robinson, Sharon

**Sent:** Tuesday, August 31, 2010 1:20 PM **To:** Kowall, Jennifer; Stern, Adrienne H.

Subject: FW: ILDOI - American Casualty Company of Reading, PA - Rate Filing

#10-00089-R

Hi Jennifer,

Can you take a look at this please.

Thanks, Sharon From: Mamoottile, Neetha [mailto:Neetha.Mamoottile@Illinois.gov]

**Sent:** Tuesday, August 31, 2010 11:03 AM

**To:** Robinson, Sharon

Subject: ILDOI - American Casualty Company of Reading, PA - Rate Filing #10-

00089-R

Ms. Robinson,

According to Section 155.18(c)(3) of Illinois Insurance Code (215 ILCS 5/155.18(c)(3)), medical malpractice rate filings "shall be certified in such filing by an **officer of the company and a qualified actuary** that the company's rates are based on sound actuarial principles and are not inconsistent with the company's experience."

Ms. Marie-Eve Vesel, signed the certification accompanying the subject filing as Assistant Vice President of American Casualty Company of Reading, PA. However, we have yet to find evidence that Ms. Vesel is an authorized officer for American Casualty Company of Reading, PA. Please submit a certification form with the appropriate company officer signature.

The filing is considered incomplete without proper certifications. Please respond by September 7<sup>th</sup>, 2010.

Thank You, Neetha Mamoottile

Neetha M. Mamoottile Actuarial Assistant Illinois Department of Insurance Neetha.Mamoottile@illinois.gov 217-557-1397

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From:

Robinson, Sharon [Sharon.Robinson2@cna.com]

Sent:

Tuesday, August 24, 2010 3:22 PM

To:

Neuman, Gayle

Cc: Subject: Kowall, Jennifer; Stern, Adrienne H. IL American Casualty Co of Reading, PA - Filing #10-00089-R

#### Dear Ms. Neuman:

Thank you for your correspondence dated August 24, 2010. Please note our following response to the issues you raised.

As noted in the earlier objection and in our state pages, the only restriction is class as we have excluded nurse practitioner firms from the debit. No other criteria will determine use of this debit. It will apply to all firms excluding nurse practitioner firms.

#### Thank you

Sharon

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From:

Robinson, Sharon [Sharon. Robinson 2@cna.com]

Sent:

Monday, August 23, 2010 10:26 AM

To:

Neuman, Gayle

Subject:

RE: American Casualty Co of Reading, PA - Filing #10-00089-R

#### Dear Ms. Neuman:

Thank you for your correspondence dated August 18, 2010. Please note our following response to the issue you raised.

In response to your comment please note that the 10% debit will apply to all Firms except Nurse Practitioner Firms. We have excluded nurse practitioner firms so that they do not receive a compound rate increase of 21%.

Thank you.

Thanks, Sharon

**From:** Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

Sent: Wednesday, August 18, 2010 12:13 PM

To: Robinson, Sharon

Subject: RE: American Casualty Co of Reading, PA - Filing #10-00089-R

Sharon,

Please explain "a 10% Firm debit may apply". What factor or characteristic would this debit apply to?

I request receipt of your response by no later than August 25, 2010.

### Gayle Neuman

Illinois Department of Insurance (217)524-6497

**From:** Robinson, Sharon [mailto:Sharon.Robinson2@cna.com]

Sent: Wednesday, August 18, 2010 9:47 AM

To: Neuman, Gayle

Subject: RE: American Casualty Co of Reading, PA - Filing #10-00089-R

Ms. Gayle

- 1. We do not gather statistics for ratemaking purposes but we do report statistics to ISO (Insurance Services Office).
- 2. Our original requested effective date shall be 9/1/2010 for New Business and 12/15/2010 for Renewal.

So sorry for the delay with the response.

Thank you

Thanks, Sharon

NOTICE: This e-mail message, including any attachments and appended messages, is for the sole use of the intended recipients and may contain confidential and legally privileged information.

From:

Neuman, Gayle

Sent:

Tuesday, August 24, 2010 11:08 AM

To:

'Robinson.Sharon'

Subject:

RE: IL American Casualty Co of Reading, PA - Filing #10-00089-R

Ms. Robinson,

Are there any other restrictions for this 10% firm debit? Does it apply regardless of the number of health care professionals in the firm?

### Gayle Neuman

Illinois Department of Insurance (217)524-6497

From: Robinson, Sharon [mailto:Sharon.Robinson2@cna.com]

**Sent:** Tuesday, August 24, 2010 7:33 AM

**To:** Neuman, Gayle **Cc:** Stern, Adrienne H.

**Subject:** IL American Casualty Co of Reading, PA - Filing #10-00089-R

Dear Ms. Neuman:

Thank you for your objection dated August 23, 2010. Please note our following response to the issue you raised.

In response to your comment we have altered the wording in our State Exception pages to read "A 10% debit will apply to all Firms except Nurse Practitioner Firms."

Thank you.

Thanks, Sharon

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**ILLINOIS (12)** 

## COMPANY STATE PAGE FOR HEALTHCARE PROVIDERS SERVICE ORGANIZATION AMERICAN CASUALTY COMPANY OF READING, PENNSYLVANIA

#### III. RATES (Cont.)

Counties:	Cook,	DuPage,	Madison,	St.Clair
-----------	-------	---------	----------	----------

godinioor good, par ago, madicori, circian					
XVI	A	5,324	5,324		
	В	6,655	6,655		
	С	7,986	7,986		
	D	156	N/A		
	E	5,324	5,324		

#### Remainder of State

XVI A	4,398	4,398
В	5,498	5,498
С	6,597	6,597
D	156	N/A
E	4,398	4,398

XVII A	804	804
В	156	N/A

#### B. Student Rates

The minimum rate for an individual healthcare student's \$35, except where otherwise specified in class rate schedule III. A.

#### C. General Liability

Base General Liability limits of \$1,000,000 for each claim, with a \$1,000,000 annual aggregate may be purchased for \$150 minimum base rate subject to the provisions of rule XIX. F.

#### D. Student Blanket

The rate is \$13 per student for all specialties at \$1,000,000/\$5,000,000 limit of liability.

E. A 10% Firm debit may apply.

From:

Robinson, Sharon [Sharon.Robinson2@cna.com]

Sent:

Tuesday, August 24, 2010 7:33 AM

To: Cc: Neuman, Gayle Stern, Adrienne H.

Subject:

IL American Casualty Co of Reading, PA - Filing #10-00089-R

Attachments:

IL HPSO State Pages 2010 v2.pdf

#### Dear Ms. Neuman:

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In response to your comment we have altered the wording in our State Exception pages to read "A 10% debit will apply to all Firms except Nurse Practitioner Firms."

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Wednesday, August 18, 2010 11:13 AM

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'Robinson, Sharon'

Subject:

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I request receipt of your response by no later than August 25, 2010.

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From: Robinson, Sharon [mailto:Sharon.Robinson2@cna.com]

Sent: Wednesday, August 18, 2010 9:47 AM

To: Neuman, Gayle

Subject: RE: American Casualty Co of Reading, PA - Filing #10-00089-R

Ms. Gayle

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- 2. Our original requested effective date shall be 9/1/2010 for New Business and 12/15/2010 for Renewal.

So sorry for the delay with the response.

Thank you

Thanks, Sharon

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Robinson, Sharon [Sharon. Robinson 2@cna.com]

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Wednesday, August 18, 2010 9:47 AM

To:

Neuman, Gayle

Subject:

RE: American Casualty Co of Reading, PA - Filing #10-00089-R

Ms. Gayle

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- 2. Our original requested effective date shall be 9/1/2010 for New Business and 12/15/2010 for Renewal.

So sorry for the delay with the response.

Thank you

Thanks, Sharon

From: Neuman, Gayle [mailto:Gayle.Neuman@illinois.gov]

**Sent:** Tuesday, August 17, 2010 2:46 PM

To: Robinson, Sharon

Subject: RE: American Casualty Co of Reading, PA - Filing #10-00089-R

Ms. Robinson,

I am requesting a response to the below e-mail by August 20, 2010.

### Gayle Neuman

Illinois Department of Insurance (217)524-6497

From: Neuman, Gayle

Sent: Wednesday, July 14, 2010 10:49 AM

To: 'Robinson, Sharon'

Subject: American Casualty Co of Reading, PA - Filing #10-00089-R

Ms. Robinson,

I am in receipt of the above referenced filing submitted with your cover letter dated July 9, 2010.

Please indicate if your company has a plan for the gathering of statistics or the reporting of statistics to statistical agencies? If yes, what stat agency is being used?

The cover letter indicates the effective date to be on or after August 15, 2010. The RF-3 indicates the effective date to be 9/1/10 New – 11/1/10 Renewal. Although the date can be changed at a later time, I need to know what effective date you are originally requesting.

Your prompt attention is appreciated.

### Gayle Neuman

Illinois Department of Insurance Property & Casualty Compliance (217) 524-6497

Please refer to the Property & Casualty Review Checklists before submitting any filing. The checklists can be accessed through the Department's website at <a href="https://www.insurance.illinois.gov">www.insurance.illinois.gov</a>.

THIS MESSAGE IS INTENDED FOR THE SOLE USE OF THE ADDRESSEE AND MAY BE CONFIDENTIAL, PRIVILEGED AND EXEMPT FROM DISCLOSURE UNDER APPLICABLE LAWS. IF YOU RECEIVE THIS MESSAGE IN ERROR, PLEASE DESTROY IT AND NOTIFY US BY SENDING AN E-MAIL TO: GAYLE.NEUMAN@ILLINOIS.GOV.

NOTICE: This e-mail message, including any attachments and appended messages, is for the sole use of the intended recipients and may contain confidential and legally privileged information.

## COMPANY STATE PAGE FOR HEALTHCARE PROVIDERS SERVICE ORGANIZATION AMERICAN CASUALTY COMPANY OF READING, PENNSYLVANIA

#### I. STATE ENDORSEMENTS

A. Professional Liability

State Provisions G-123846-C12 Mandatory on all policies

State Amendments G-123829-C12 Mandatory on all policies

State Amendments-ERP G-123812-A12 Mandatory on all claims-made policies

B. Student Blanket

State Provisions G-144931-A12 Mandatory on all policies

State Amendatory G-144932-A12 Mandatory on all policies

State Amendatory-ERP G-144933-A12 Mandatory on all claims-made policies

#### II. AMENDED RULES

A. Rule XVII, Schedule Rating Plan, is amended by the addition of the following:

The maximum debit or credit to be applied under this plan shall be limited to 25%.

- B. Rule XII, Extended Reporting Period Coverage (Claims Made Only), paragraph H. is deleted in its entirety.
- C. Rule XII, Extended Reporting Period Coverage (Claims Made Only), paragraph J. is deleted in its entirety and replaced with the following:
  - J. The factors in the following table shall be applied to the claims-made rate in effect at the beginning of the current policy period:

Years of Prior Claims Made	Ir	nstallmer Yea		
Coverage	1	2	3	Prepaid Factors
1	.36	.34	.28	.92
2	.58	.55	.39	1.43
3	.67	.55	.59	1.70
4 or more	.84	.55	.59	1.87

D. Rule XIV, Premium Payment Plan is deleted in its entirety and replaced with the following:

#### **Quarterly Installment Option:**

The Company will offer individual insureds the option to make annual premium payments using quarterly or annual installments. When quarterly installments are selected, the following standards will apply:

- An initial payment of no more than 40% of the estimated total premium will be due at policy inception;
- ii) The remaining premium will be spread equally among the second, third, and fourth installments, with the maximum for such installments set at 30% of the estimated total premium, and due 3, 6, and 9 months from policy inception, respectively:
- iii) Installment charges or fees of no more than 1% of the total premium or \$25.00, whichever is less, will be assessed;
- iv) Availability will be subject to a minimum annual premium of \$500; and

#### **ILLINOIS (12)**

## COMPANY STATE PAGE FOR HEALTHCARE PROVIDERS SERVICE ORGANIZATION AMERICAN CASUALTY COMPANY OF READING, PENNSYLVANIA

- v) Quarterly installments will not be available for premium for any extension of a reporting period.
- vi) There will be no interest charges;
- vii) Any additional premium resulting from changes to policy, mid-term, shall be spread equally over the remaining installments, if any. If there are no remaining installments, additional premium resulting from changes to a policy may be billed immediately as a separate transaction.

#### III. RATES

A. All rates indicated below are for Professional Liability limits of \$1,000,000 each claim, with a \$6,000,000 annual aggregate.

CLAS	ss	EMPLOYED	SELF- EMPLOYED
I	A	87	242
l	В	102	343
l	С	102	286
11	******	102	343
111	A	106	345
l	В	102	286
1	С	102	200
1	D	102	110
<u> </u>	Е	106	345
IV	A	146	390
	В	93	182
	С	115	323
V	<del></del>	172	343
VI	A	172	200
	В	200	343
VII	A	229	1,087
	В	172	200
VIII	A	183	263
	В	166	239
<del></del>	C	86	86
ΙX	A	164	467
<del> </del>	В	83	234
X			****
ΧI	A	789	972
	В	1,113	1,376
	C	1,440	1,778
	D E	1,768	2,184
	F	275	N/A
VII -	г	592	729
XII		90	154
XIII		68	286
XIV		56	200
XV	A	125	300
	B C	450	950
	D	125	330
	_ ע	125	265

## COMPANY STATE PAGE FOR HEALTHCARE PROVIDERS SERVICE ORGANIZATION AMERICAN CASUALTY COMPANY OF READING, PENNSYLVANIA

#### III. RATES (Cont.)

	XVI A	5,324	5,324
1	В	6,655	6,655
1	С	7,986	7,986
1	D	156	N/A
1	E	5,324	5,324

#### Remainder of State

XVI A	4,398	4,398
В	5,498	5,498
С	6,597	6,597
D	156	N/A
E	4,398	4,398

XVII A	804	804
В	156	N/A

#### B. Student Rates

The minimum rate for an individual healthcare student is \$35, except where otherwise specified in class rate schedule III. A.

#### C. General Liability

Base General Liability limits of \$1,000,000 for each claim, with a \$1,000,000 annual aggregate may be purchased for \$150 minimum base rate subject to the provisions of rule XIX. F.

#### D. Student Blanket

The rate is \$13 per student for all specialties at \$1,000,000/\$5,000,000 limit of liability.

E. A 10% debit will apply to all Firms except Nurse Practitioner Firms.

# American Casualty Company of Reading, PA Healthcare Providers Service Organization Professional Liability ILLINOIS

#### Actuarial Memorandum

American Casualty Company of Reading Pennsylvania (ACCO) is proposing the following changes to its Healthcare Providers Service Organization program. The overall impact of these changes to the entire program is 4.4%. These changes are itemized below and all take place in the state exception pages:

#### 1. FIRMS (Section III-E)

The countrywide rate indication is +26.7% (refer to Exhibit II, sheet 1 in file "Support Actuarial Exhibits 2010"). For now, we are only proposing a 10% increase by applying a 10% debit. We plan to manage this debit via underwriting guidelines on a class by class basis so that the application of this debit is consistent among our insureds.

#### 2. Ancillary Individual Healthcare Providers (Section III-A)

The countrywide rate indication is +24.5% (refer to Exhibit II, sheet 2 in file "Support Actuarial Exhibits 2010"). For now, we are only proposing a 10% increase to the following base rates. For a list of class descriptions, please see below.

Class	Class		CURR	ENT RATES	PROPOSED	PROPO	SED RATES
Num	Letter	Territory	Employed	Self-Employed	CHANGE	Employed	Self-Employed
1	Α	•	79	220	10.0%	87	242
1	В		93	312	10.0%	102	343
1	С		93	260	10.0%	102	286
II.			93	312	10.0%	102	343
111	В		93	260	10.0%	102	286
Ш	С		93	182	10.0%	102	200
H	D		93	100	10.0%	102	110
V			156	312	10.0%	172	343
VI	Α		156	182	10.0%	172	200
VI	В		182	312	10.0%	200	343
VII	Α		208	988	10.0%	229	1,087
VII	В		156	182	10.0%	172	200
VIII	Α		166	239	10.0%	183	263
VIII	В		151	217	10.0%	166	239
VIII	С		78	78	10.0%	86	86
ΧI	Α		717	884	10.0%	789	972
ΧI	В		1,012	1,251	10.0%	1,113	1,376
ΧI	С		1,309	1,616	10.0%	1,440	1,778
ΧI	D		1,607	1,985	10.0%	1,768	2,184
ΧI	F		538	663	10.0%	592	729
XII			82	140	10.0%	90	154
XIII			62	260	10.0%	68	286
XIV			51	182	10.0%	56	200
XVI	Α	Cook, DuPage, Madison, St Clair Cook, DuPage,	4,840	4,840	10.0%	5,324	5,324
XVI	В	Madison, St Clair Cook, DuPage,	6,050	6,050	10.0%	6,655	6,655
XVI	С	Madison, St Clair Cook, DuPage,	7,260	7,260	10.0%	7,986	7,986
XVI	Ε	Madison, St Clair	4,840	4,840	10.0%	5,324	5,324
XVI	Α	Remainder	3,998	3,998	10.0%	4,398	4,398
XVI	В	Remainder	4,998	4,998	10.0%	5,498	5,498
XVI	С	Remainder	5,997	5,997	10.0%	6,597	6,597
XVI	Ε	Remainder	3,998	3,998	10.0%	4,398	4,398
XVII	Α		731	731	10.0%	804	804

#### 3. Students (Section III-B)

- We are proposing to increase the student rate from \$29 to \$35 (+20.7%) to keep up with inflation. The \$29 rate was approved in 2004. The \$6 increase was calculated using a generic inflation rate of 3% per year over 6 years. Please refer to the state rate page, section III-B.
- The word "minimum" was added for clarification purposes. The typical class limits will be provided for the stated minimum student rate of \$35. If lower limits are written, Decreased Limit Factors are not used to adjust the premium. However, if limits higher than \$1M/\$6M are required, Increased Limit Factors will be used to adjust the premium.

#### **CLASS DESCRIPTIONS (Copied out of Countrywide Rating Manual)**

L.001	×11. 1	ions (copied out of countrywide Rating Manual)	
Clas		Description	ISO CODE
ı	Α	Occupational Therapists	80721
		Occupational Therapy Assistant	80721
		Certified Occupational Therapy Assistant	80721
	В	Respiratory Care Provider	80717
		Respiratory Therapist	80717
	С	Respiratory Therapist Technician/Technologist	80717
		Chiropractic Assistant	80411
		Optometric Technician/Assistant	80944
		Podiatric Assistant	80943
II		Art Therapist	80967
		Dance Therapist	80967
		Music Therapist	80967
		Recreation Therapist	80945
Ш	Α	LPN/LVN	80963
		Registered Nurse	80964
	В	Dietician	80720
		Nutritionist	80720
	С	Bio-medical Technician/Technologist	80719
		Blood Bank Technician/Technologist	80719
		Cardiology Technician/Technologist	80719
		Certified Lab Technician/Technologist	80711
		Certified Medical Assistant	80719
		Clinical Lab Technician/Technologist	80711
		Community Health Assistant	80719
		Community Health Technician/Technologist	80719
		Diagnostic Medical Sonographer	80719
		Dialysis Technician/Technologist	80719
		EEG Technician/Technologist	80719
		EKG Technician/Technologist	80719
		Electrologist	80719
		Histologic Technician/Technologist	80719
		Medical Assistant	80719
		Medical Laboratory Technician/Technologist	80711
		Medical Records Administrator	80711
		Medical Records Technician/Technologist	80719
		Medical Technician	80719
		Medical Technician/Technologist Assistant	80719
		Medical Technologist	80719
		Mental Retardation Workers	80711
		Nuclear Medical Technician/Technologist	80719
		Phlebotomist	80719
		Radiation Therapist	80713
		Radiology Technician/Technologist	80719
		Surgical Technician/Technologist	80129
		X-Ray Machine Operator	80713
	D	Home Health Aide	80618
	E	Clinical Nurse Specialist-No Prescriptive Authority	80965
	_		

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#### **CLASS DESCRIPTIONS (continued)**

Class IV	s A B C	Description Pharmacist Pharmacy Technician Pedorthist	1SO CODE 59112 59112 80943
٧		Circulation Tech Perfusionist	80945 80945
VI	A B	Massage Therapist Enterostomal Therapist Orthopedic Assistant	80718 80945 80943
VII	Α	Athletic Trainer	80945
	В	Exercise Physiologist Fitness Professional Health Educator Kinesiologist Personal Trainer, Certified Sports Medicine Instructor	80945 80945 80711 80945 80945
VIII	A B C	Paramedic Basic / Intermediate Emergency Medical Technician Volunteer Emergency Medical Technician	80723 80723 80723
IX	В	Physical Therapist Rehabilitation Therapist Kinesiotherapist Sports Medicine Therapist Corrective Therapist Physical Therapist Assistant Rehabilitation Assistant	80995 80995 80945 80945 80945 80995
ΧI	A B C D E F	Nurse Practitioners/Clinical Nurse Specialists  Adult / Geriatric / Family Planning / Gynecology / Women's Health /  Adult Oncology  Psychiatric  Pediatric / Neonatal / Family Practice / Acute Critical Care,  Obstetrics / Gynecology / Perinatal / Acute Care Obstetrics,  Nurse Practitioner Student  Clinical Nurse Specialist - Educator, Consultant, Administrator and  Researcher	80965 80965 80965 80965 80965
XII		Audiologists Speech Language Pathologist Speech Hearing Therapist	80716 80716 80716
XIII		Dental Hygienists	80712
XIV		Dental Assistants Laboratory Aide Nurses Aide Geriatric Nursing Assistant Nursing Assistant Physical Therapy Aide Other Healthcare Aide (Excluding Home Health Aides)	80712 80711 80964 80963 80963 80995 80711

Page 3 of 4 2010 Filing

### **CLASS DESCRIPTIONS** (continued)

Class XV	A B C	Description Social Worker Clinical Psychotherapist / Psychologist Alcohol/Drug Counselor Case Manager Clinical/Rehabilitation Counselor Pastoral Counselor School Counselor Marriage/Family Counselor	80723 80723 80723 72990 80723 80723 80723 80723
XVI	Α	Physician Assistant Class 1  A PA who performs tasks ordinarily reserved for the Physician and who works under the direction and supervision of a licensed physician to assist the physician in the management of patients.	80116
	В	Physician Assistant Class 2  A PA who is involved in any of the following: Assisting in surgery (other than observation) Trauma/Emergency room procedures/responsibilities (10 hours or less per week) Prenatal or Postnatal care Assisting in anesthesiology	80116
	C	Physician Assistant Class 3  A PA who is involved in any of the following: Orthopedic surgery OB/GYN Surgery Cardiovascular Surgery Thoracic Surgery Trauma/Emergency Room – Greater than 10 hours/week OB including delivery room responsibilities Exposure to Cardiac Catherization lab	80116
	D	Physician Assistant Student	80116
	E.	Registered Radiologist Assistant	80116
XVII	A B	Acupuncturist Acupuncturist Student	80966 80966

Page 4 of 4 2010 Filing

## EXPENSE PROVISIONS & PERMISSIBLE LOSS RATIO Countrywide

Premium Expenses	
[1] Fixed Expense Ratio	3.2%
[2] Commission Rate	40.4%
[3] Premium Tax	1.8%
[4] Total Premium Expense Ratio [[1] + [2] + [3]]	45.4%
Permissible Loss Ratio	
[5] Underwriting Profit Provision [a]	-4.8%
[6] Permissible Loss & LAE Ratio [1-[4]-[5]]	59.4%
[7] ULAE (as a % of Loss & ALAE)	9.0%
[8] Permissible Loss & ALAF Ratio [[6]/{1 + [7]}]	54.5%

#### NOTES

[a] From CNA Rate Review as of September 30, 2009.

#### HISTORICAL LOSS RATIOS & INDICATION

**FIRMS** 

Countrywide Amounts in \$000's

		Selected	Loss Cost	Trended	Selected	ALAE	Trended	Trended	On-Level
Loss	Earned	Ultimate	Trend	Ultimate	Ultimate	Trend	Ultimate	Ultimate	Loss & ALAE
Year	Premium	Indemnity	Factor	Indemnity	ALAE	Factor	ALAE	Loss & ALAE	Ratio
	[a]	[a]	[a]	[3]x[4]	[a]	[a]	[6]x[7]	[5]+[8]	[9]/[2]
[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]
1999	2,431	2,621	0.338	885	1,787	0.298	532	1,417	58.3%
2000	3,487	2.579	0.404	1,043	1,424	0.361	515	1,558	44.7%
2001	4.901	8.289	0.485	4,018	5,499	0.439	2,412	6,430	131.2%
2002	7.010	6,314	0.581	3,668	4,348	0.532	2,314	5,982	85.3%
2003	9,902	10.440	0.696	7,270	5,120	0.646	3,306	10,576	106.8%
2004	12,933	6.767	0.835	5,648	4,132	0.784	3,238	8,886	68.7%
2005	16.829	6.962	1.000	6,964	4,084	0.951	3.884	10,848	64.5%
2006	20,769	8,708	1.199	10,439	4.983	1.154	5,751	16,190	78.0%
2007	22,892	8.090	1.158	9,369	5,634	1.123	6,326	15,696	68.6%
2008	23,969	9.094	1.119	10,175	5,796	1.093	6,334	16,509	68.9%
2009	25,406	10,202	1.085	11,074	6,194	1.067	6,609	17,683	69.6%
Total/Avg	150,529	80,067			49,003			111,773	74.3%
Average On I	evel Loss & Al	AE Datios							
	All Years - Excl								73.0%
	5-Year Average								70.0%
[13]	4-Year Average	: 2004 to 2008	- Excl. 2006						67.8%
[14]	6-Year Average	: 2004 to 2009							69.9%
[15]	[15] 5-Year Average: 2004 to 2009 - Excl. 2006							68.2%	
Expected Loss	s & ALAE Ratio	)							
[16] Selected Loss & ALAE Ratio [b]							69.1%		
Rate Change I	ndication								
[17]	[17] Permissible Loss & ALAE Ratio [c]								54.5%
[18] Indicated Rate Change [[16]/[17] - 1]							26.7%		

#### **NOTES**

- [a] Earned Premium was used because on-leveling is not available due to a lack of exposure details. The significant increase in premium between 2003-4 was due to a large rate increase. Thus, those earlier years were ignored when selecting the projected loss ratio.
- [b] From CNA Rate Review as of September 30, 2009.
- [c] Judgmentally selected.
- [d] From Exhibit I, Sheet 1, Column [8].

## HISTORICAL LOSS RATIOS & INDICATION INDIVIDUAL ANCILLARY HEALTHCARE PROVIDERS

Countrywide
Amounts in \$000's

	Current							<b>-</b>	
	Level	Selected	Loss Cost	Trended	Selected	ALAE	Trended	Trended	On-Level
Loss	Earned	Ultimate	Trend	Ultimate	Ultimate	Trend	Ultimate	Ultimate	Loss & ALAE
Year	Premium	Indemnity	Factor	Indemnity	ALAE	Factor	ALAE	Loss & ALAE	Ratio
g.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	[a]	[b]	[b]	[3]x[4]	[b]	[b]	[6]x[7]	[5]+[8]	[9]/[2]
[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]
1999	10,777	5,047	1.602	8,084	1,271	1.621	2,060	10,144	94.1%
2000	13,287	4,688	1.541	7,226	2,078	1.546	3,212	10,438	78.6%
2001	15,860	5,129	1.483	7,609	3,542	1.475	5,223	12,832	80.9%
2002	19,763	6,886	1.428	9,830	3,288	1.407	4,626	14,456	73.1%
2003	23,211	9,436	1.374	12,965	5,186	1.342	6,958	19,923	85.8%
2004	24,495	10,450	1.322	13,819	5,367	1.535	8,238	22,057	90.0%
2005	25,500	10,854	1.273	13,813	5,106	1.447	7,390	21,203	83.2%
2006	27,941	8,473	1.225	10,377	4,333	1.365	5,913	16,291	58.3%
2007	29,884	11,168	1,179	13,164	5,674	1.287	7,302	20,466	68.5%
2008	30,096	11,581	1.134	13,138	5,767	1.213	6,997	20,135	66.9%
2009	29,183	11,306	1.092	12,343	5,551	1.144	6,351	18,694	64.1%
Total/Avg	249,997	95,018			47,162			186,639	74.7%
Average On-L	evel Loss & Al	AE Ratios							
[11]	All Years - Excl	. High & Low							75.8%
[12]	All Years - Excl	. 2009							76.1%
[13]	8-Year Average	: 2002 to 2009							72.9%
[14]	7-Year Average	: 2002 to 2009	- Excl. 2004						70.7%
[15]	5-Year Average	: 2005 to 2009							67.9%
[16]	3-Year Average	: 2007 to 2009							66.5%
Expected Los	s & ALAE Ratio	)							
[16]	Sélected Loss 8	& ALAE Ratio [	c]						67.9%
Rate Change									
[17]	Permissible Los	s & ALAE Ration	o [d]						54.5%
[18]	Indicated Rate	Change [[16]/	[17] - 1]						24.5%

#### NOTES

- [a] Calculated by re-rating historical policies.
- [b] From CNA Rate Review as of September 30, 2009.
- [c] Judgmentally selected.
- [d] From Exhibit I, Sheet 1, Column [8].

## OVERALL PREMIUM LEVEL CHANGE Illinois

Group	Number of Policyholders in 2009	Current Level Written Premium in 2009	Expected Premium Change From Filing	Selected Rate Change
		[a]	[3]x[5]	
[1]	[2]	[3]	[4]	[5]
INDIVIDUAL ANCILLARY HEALTHCARE PROVIDERS	3.742	677.021	67,702	10.0%
FIRMS	958	1.533,032	153,303	10.0%
ANCILLARY FIRMS	109	112,131	23,548	21.0%
STUDENTS	2,143	61,116	12.645	20.7%
REST OF PROGRAM	24,310	3,426,043	0	0.0%
TOTAL	31,262	5,809,343	257,198	4.4%

NOTES

[a] Calculated by re-rating historical policies.



## COMPANY STATE PAGE FOR HEALTHCARE PROVIDERS SERVICE ORGANIZATION AMERICAN CASUALTY COMPANY OF READING, PENNSYLVANIA

SEP 0 1 2010

#### I. STATE ENDORSEMENTS

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS

Professional Liability

G-123846-C12

Mandatory on all policies

State Provisions
State Amendments

G-123829-C12

Mandatory on all policies

State Amendments-ERP

G-123812-A12

Mandatory on all claims-made policies

B. Student Blanket

A.

State Provisions

G-144931-A12

Mandatory on all policies

State Amendatory

G-144932-A12

Mandatory on all policies

State Amendatory-ERP

G-144933-A12

Mandatory on all claims-made policies

#### II. AMENDED RULES

A. Rule XVII, Schedule Rating Plan, is amended by the addition of the following:

The maximum debit or credit to be applied under this plan shall be limited to 25%.

- B. Rule XII, Extended Reporting Period Coverage (Claims Made Only), paragraph H. is deleted in its entirety.
- C. Rule XII, Extended Reporting Period Coverage (Claims Made Only), paragraph J. is deleted in its entirety and replaced with the following:
  - J. The factors in the following table shall be applied to the claims-made rate in effect at the beginning of the current policy period:

Years of Prior Claims Made	lr	nstallmen Yea		
Coverage	1	2	3	Prepaid Factors
1	.36	.34	.28	.92
2	.58	.55	.39	1.43
3	.67	.55	.59	1.70
4 or more	.84	.55	.59	1.87

D. Rule XIV, Premium Payment Plan is deleted in its entirety and replaced with the following:

#### **Quarterly Installment Option:**

The Company will offer individual insureds the option to make annual premium payments using quarterly or annual installments. When quarterly installments are selected, the following standards will apply:

- An initial payment of no more than 40% of the estimated total premium will be due at policy inception;
- ii) The remaining premium will be spread equally among the second, third, and fourth installments, with the maximum for such installments set at 30% of the estimated total premium, and due 3, 6, and 9 months from policy inception, respectively;
- iii) Installment charges or fees of no more than 1% of the total premium or \$25.00, whichever is less, will be assessed:
- iv) Availability will be subject to a minimum annual premium of \$500; and



ILLINOIS (12) SEP 0 1 2010

## COMPANY STATE PAGE FOR HEALTHCARE PROVIDERS SERVICE ORGANIZATION AMERICAN CASUALTY COMPANY OF READING, PENNSYLVANIA

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS

- v) Quarterly installments will not be available for premium for any extension of a reporting period.
- vi) There will be no interest charges;
- vii) Any additional premium resulting from changes to policy, mid-term, shall be spread equally over the remaining installments, if any. If there are no remaining installments, additional premium resulting from changes to a policy may be billed immediately as a separate transaction.

#### III. RATES

A. All rates indicated below are for Professional Liability limits of \$1,000,000 each claim, with a \$6,000,000 annual aggregate.

			SELF-
CLAS	SS	EMPLOYED	EMPLOYED
1	Α	87	242
	В	102	343
L	С	102	286
Ш		102	343
111	Α	106	345
	В	102	286
	С	102	200
	D	102	110
	E	106	345
IV	Α	146	390
	В	93	182
L	С	115	323
V		172	343
VI	Α	172	200
	В	200	343
VII	Α	229	1,087
	В	172	200
VIII	Α	183	263
	В	166	239
	С	86	86
ΙX	Α	164	467
<u></u>	В	83	234
X			
ΧI	Α	789	972
	В	1,113	1,376
ŀ	С	1,440	1,778
	D	1,768	2,184
	E	275	N/A
	F	592	729
XII		90	154
XIII		68	286
XIV	-	56	200
XV	Α	125	300
l	В	450	950
	С	125	330
	D	125	265



## COMPANY STATE PAGE FOR HEALTHCARE PROVIDERS SERVICE ORGANIZATION AMERICAN CASUALTY COMPANY OF READING, PENNSYLVANIA

SEP 0 1 2010

#### III. RATES (Cont.)

STATE OF ILLINOIS
DEPARTMENT OF INSURANCE
SPRINGFIELD, ILLINOIS

Counties: Cook, DuPage, Madison, St.Clair						
XVI A	5,324	5,324				
В	6,655	6,655				
С	7,986	7,986				
D	156	N/A				
E	5,324	5,324				

#### Remainder of State

XVI A	4,398	4,398
В	5,498	5,498
С	6,597	6,597
D	156	N/A
E	4,398	4,398

XVII A	. ]	804	804
В	i .	156	N/A

#### B. Student Rates

The minimum rate for an individual healthcare student is \$35, except where otherwise specified in class rate schedule III. A.

#### C. General Liability

Base General Liability limits of \$1,000,000 for each claim, with a \$1,000,000 annual aggregate may be purchased for \$150 minimum base rate subject to the provisions of rule XIX. F.

#### D. Student Blanket

The rate is \$13 per student for all specialties at \$1,000,000/\$5,000,000 limit of liability.

E. A 10% debit will apply to all Firms except Nurse Practitioner Firms.